

NIG. Here's why...

...we're easy
to trade with.



By taking a flexible approach to trading we can give our brokers choice. So you have the choice to trade with us through our regional branches and receive specialist advice and support. And you have the option of trading with us electronically – directly on TheHub or through a software house.

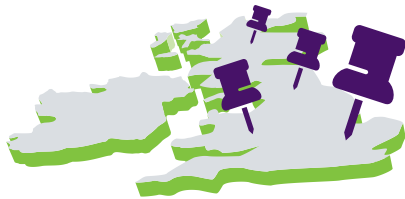
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Our regional proposition

For complex risks each of our 8 regions has SME experts specialising in property, motor, liability and cyber for faster, simpler decision-making at a local level.



Local knowledge and a deeper understanding of your brokerage and clients



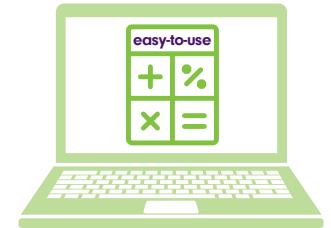
Closer broker and underwriter relationships



Local account management



A more tailored and flexible approach to trading



Business Interruption Calculator - an easy-to-use online tool that allows your clients to accurately calculate their BI exposure



Risk management and in-house surveying

To extend our regional proposition even further, we have real expertise in risk management and in-house surveying. We think we're the best at combining technical expertise with the needs of our brokers and their clients. In fact, we see our risk management proposition as a partnership between all three parties. Here's what we offer:





Risk management training tailored to you or your client



Pre-cover surveys, to avoid hidden surprises



Promotion materials and best practice guides you can use to market to existing or potential clients



Help with pitching to new clients



We'll pay up to 50% of risk management spend (up to 10% of the premium)



Our eTrade proposition

eTrading is important to our brokers, so it's important to us.
You can trade with us on our full cycle trading platform TheHub
or via a software house.

With ease, excellence and expertise. With NIG.





Broker choice -

You can trade with us on TheHub and we also partner with all the major software houses. Trade with us the way that you want to



Full-cycle trading -

get quotes, buy policies, make MTAs and manage renewals



Electronic documentation -

take care of all the paperwork online, simply and quickly



Live Chat -

93% of our brokers we surveyed said they had a positive experience and would use it again

Ease



Excellence



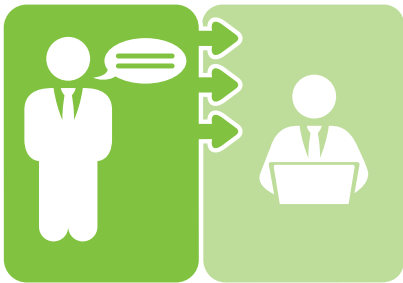
eTrade operations –
our circa 50 SME Package
underwriters are here to
support you



TheHub –
we review its effectiveness
regularly, so we remain your
preferred extranet



Product range –
we're constantly evolving
our products to meet your
clients' needs



eTrade specialists –
we continually invest in developing
our team's expertise



Dedicated team –
we're always looking for new
ways to develop our products
and understand better the needs
of our brokers



eConsultants –
a team of experts to help
you get the most out of
eTrading with NIG

Expertise



NIG. Here's why...

...you can trust us with your business.

...**we're easy to trade with.**

...our products give you an edge.

...we're forward-thinking innovators.

Visit www.nig.com

Get in touch at www.nig.com/contact-us

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